

BUILD AND EXPAND YOUR BLOCKCHAIN COMMUNITY

NEOCODER
WEB 3 MARKETING AGENCY



MARKET OVERVIEW	03
NEW APPROACH	04
ACHIEVABLE GOALS	05
METHOD	06
PLANNING AND STRUCURE	07
ACQUISITION CHANNELS	08
EDUCATION ENGAGEMENT AND EXPANSION	09
LOCALIZE YOUR COMMUNITY	10
MARKETING IN BRAZIL	11

MARKETING IN LATAM	12
GLOBAL MARKETING	13
ABOUT US	14
TEAM	15
PARTNERS	16
CLIENTS	17
TESTIMONIALS	18
CASE STUDY	19

MARKET OVERVIEW



WE ARE AT ONE OF THE MOST
IMPORTANT MOMENTS OF THE
BLOCKCHAIN HISTORY.

Some projects are failing,
while **others are building
great audiences.**

Strategies that were successful in
2021 **no longer have the same
effectiveness in 2024.**

NEW APPROACH

ONE OF THE MOST IMPORTANT ELEMENTS FOR BLOCKCHAIN PROJECT EXPANSION IS THE COMMUNITY.

Web 3 projects that want to evolve in our segment must now **consider users as members**.

Projects that focus on their **members and communities** are 60% more profitable than projects that do not.*

*Source: <https://peerboard.com/resources/online-community-statistics>

ACHIEVABLE GOALS



Stay up to date with the best trends and market strategies.



Be a project that builds large audiences.



Have an engaged community with members that support your brand.



Have a loyal community that generates revenue for your project.

**WE
DEVELOPED
A METHOD
TO BUILD
AND EXPAND
COMMUNITIES.**

METHOD

8 INTEGRATED MARKETING SOLUTIONS TO BUILD AND GROW BLOCKCHAIN COMMUNITIES.

3 STEPS

- 1 Planning and structure
- 2 Acquisition Channels
- 3 Education, Engagement, and Expansions

PLANNING AND STRUCTURE

STEP 1



Strategic Planning

Every planned expansion, from research and concept to execution.



Digital Structure

Inputs for good communication - visual identity, website, documents, and media channels

ACQUISITION CHANNELS

STEP 2



Public Relations

Align your communication with the audience and strategic partners.



Influencer Marketing

Build an influence base aligned with your audience's interests.



Organic Media

Grow organically, over the long term.



Paid Media

Get results faster and aimed at the right audience.

EDUCATION, ENGAGEMENT AND EXPANSION

STEP 3



Community Management

Manage the integrated action of media channels that educate, engage, and multiply members.



Expand the project

To new target groups, turning them into new customers.



Build long-term loyalty relationships

With your members, you have support and a direct communication channel 24/7.

LOCALIZE YOUR COMMUNITY

SPEAK YOUR CUSTOMER'S LANGUAGE, DO NOT EXPECT THEM TO LEARN YOURS.

Our method adapts to different potential markets' localities, cultures, and languages. .

We offer communication in English, Portuguese, and Spanish from native speakers.

Crypto Owners in 2022

*Source: <https://triple-a.io/crypto-ownership-data/>



GLOBAL
560+ Million



LATAM
55+ Million



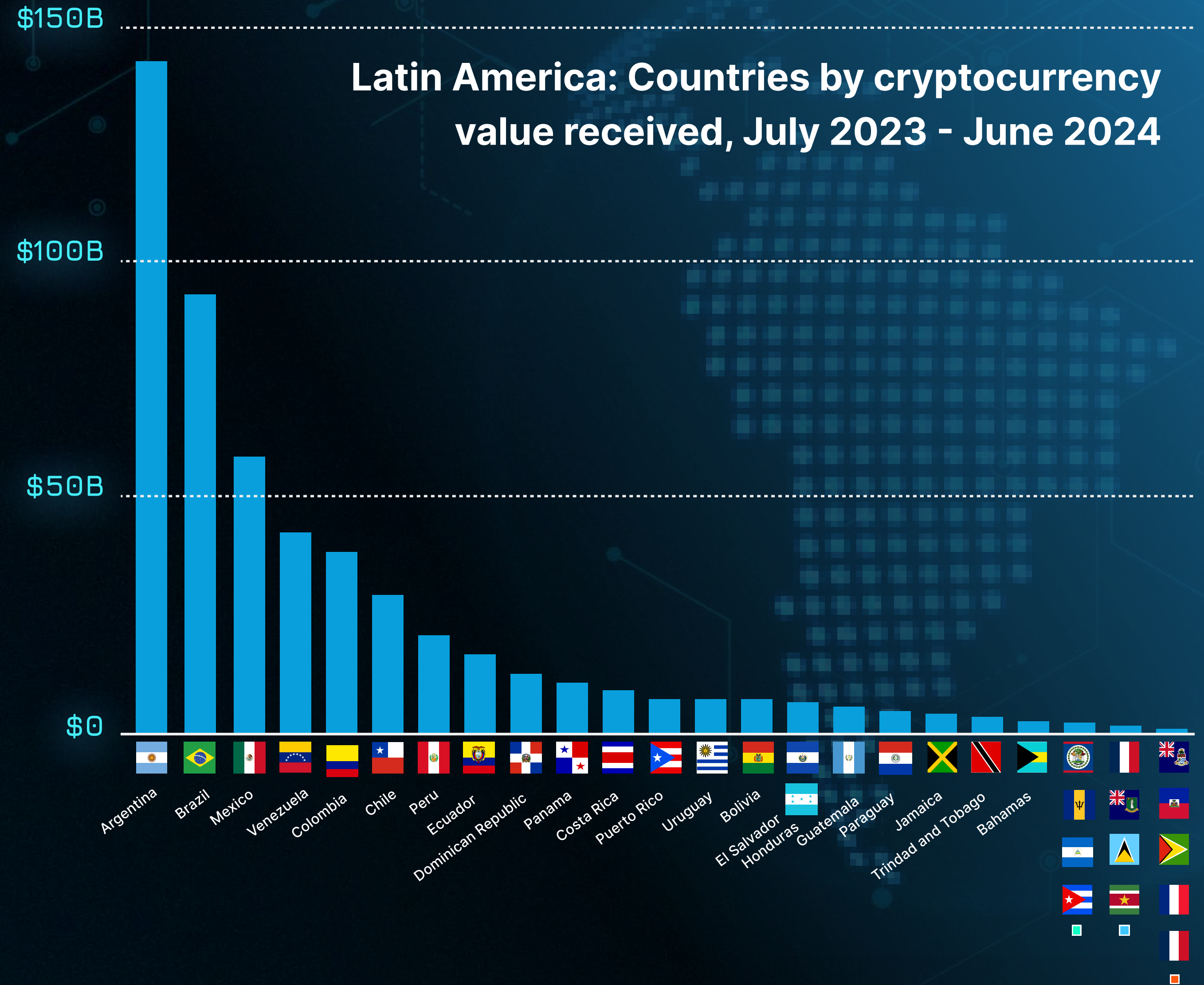
BRAZIL
25 Million

MARKETING IN BRAZIL

1st Latin America crypto market in the number of owners, transaction volume, and users who own cryptocurrency.

42,5% of Brazilian adults own cryptocurrencies.

Brazil's estimated \$90.3 billion cryptocurrency value received in 2023/2024



MARKETING IN LATAM

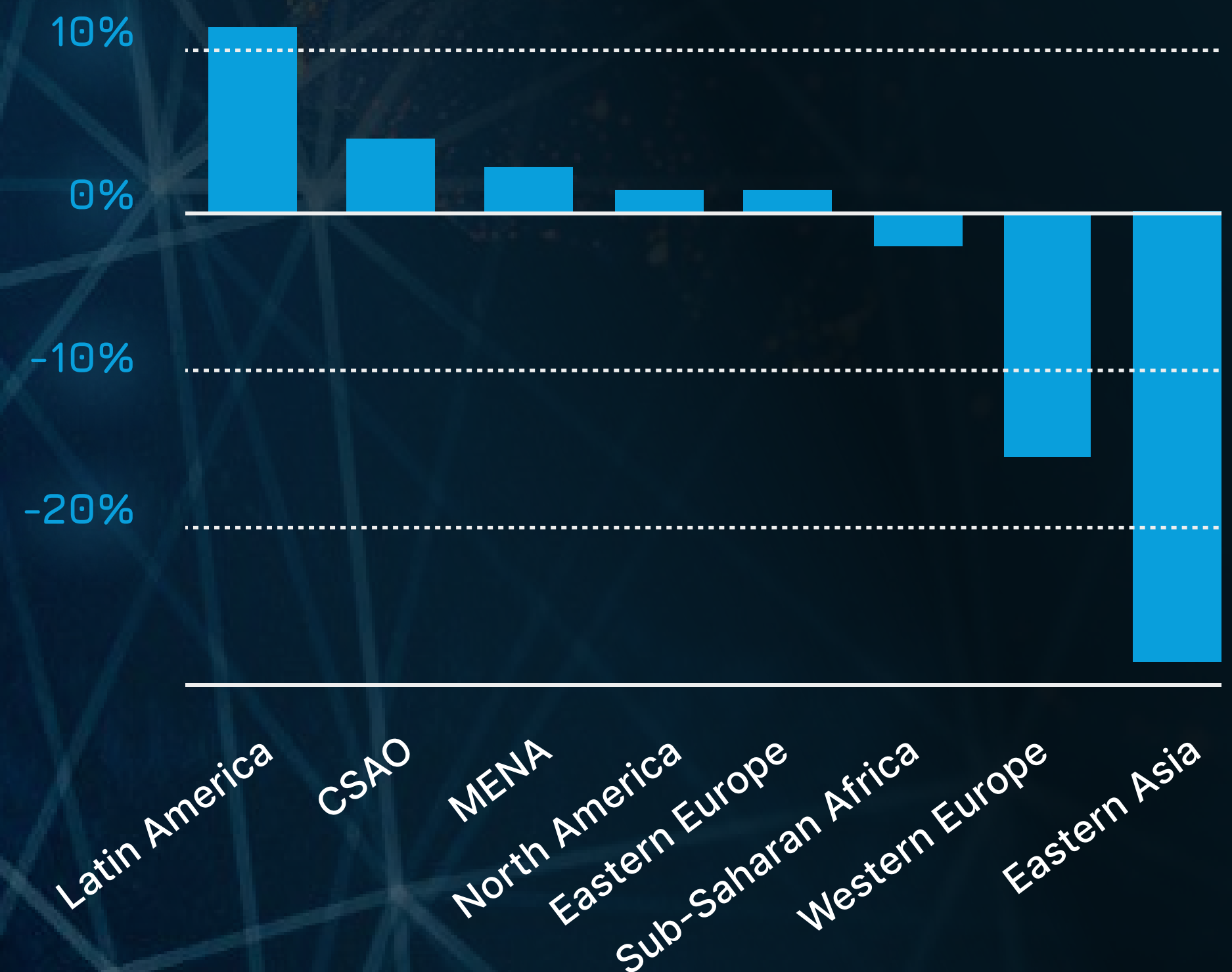
Past 12 months, LATAM is notably outperforming the world in crypto adoption.

Regional markets in 2023-09 to 2024-09

TOP 4 Four of the top twenty countries in the crypto adoption ranking 2024 are from Latin America

+55 million crypto owners **IN ALL OF LATIN AMERICA.**

Latin America as the second fastest-growing region in the global cryptocurrency space, with year-over-year growth of approximately **42.5%**



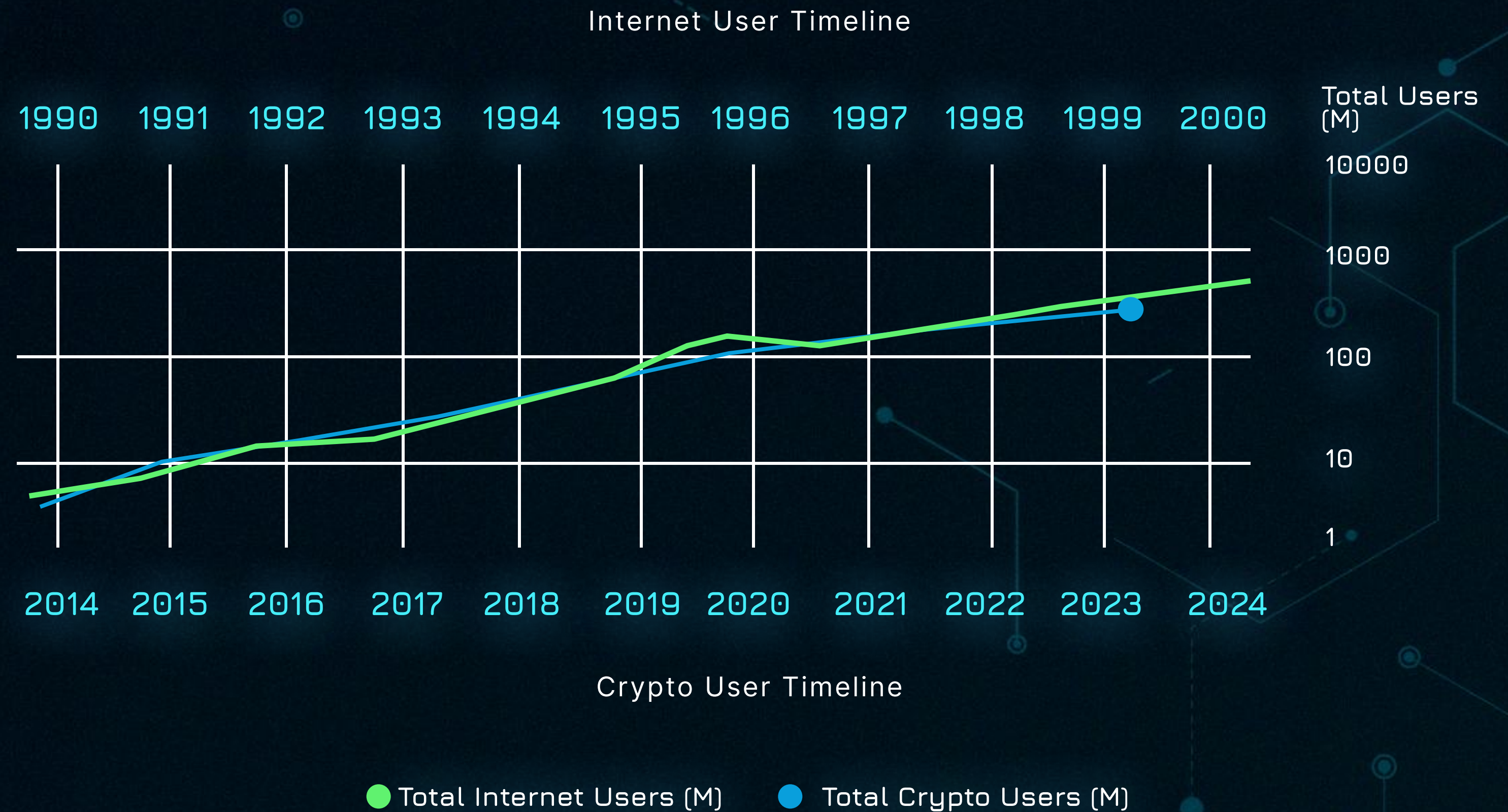
GLOBAL MARKETING

45% Nearly half of all crypto owners first bought crypto in 2021.

94% of community members say they have used communities to get more information about new topics.

320M Crypto owners and growing at a rate of 10% by month.

Internet vs. Crypto Adoption



Source: World Bank, Crypto.com

ABOUT US

Since 2017 helping Blockchain projects to improve and expand their communication.

Most of the team is based in LATAM and fluent in PT / ES / EN languages.

Always attentive to changes in the market and technology to keep our partners up to date.

100% loyal to our partners - **we like to make history together!**

TEAM



Theo Restivo
Founder



Pedro Brendaglia
Sales Advisor



Federico Dion
Strategy Advisor



Augusto Pimenta
Project Manager



Nicolas Carreiro
Marketing Manager



Alex Luz
BDR



Carolina Caffé
Content Manager



Facundo Salinas
Community Manager



**Lourenço
Guimarães**
Strategy Director



Erik Fischer
Motion Designer



Nathalia Patricia
Lead Designer



Franciele Ampolini
Copywriter

PARTNERS



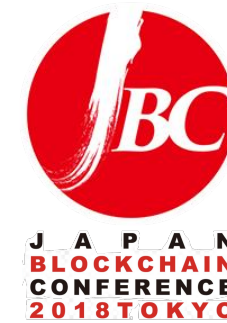
CLIENTS



token.com



GORKI



UNBLOCK TOKYO



MAIV | MULTI ASSET INVESTMENT VEHICLE

VoluMint.

TESTIMONIALS



Hayate Matsuzaki
Incubation Manager at BINARYSTAR

"Neocoder has provided services to us for over a year. They were very proactive and implemented solutions that made us grow. The website they created for us was professional and absolutely stunning.

Always on time with his delivery, would love to work with Theo and his team again."



Junya Yamamoto
BINARYSTAR the biggest blockchain business hub in Japan - CEO

"We asked global marketing. Good speed and accuracy of design and coding. Smooth communication even we have 12 hours time gap between Japan and Brazil."



Tamara Soykina
Far East Blockchain Inc.
Crypto Influencer

"Responsible, communicative, a pleasure to work with!"



David Otto
Japan Blockchain Conference

"I contracted Theo and his team at Neocoder to design our websites. They always communicated effectively, and they were able to deliver and maintain a modern, stylish website for our company and our conference in both English and Japanese.

The website Theo's team created generated a substantial number of inquiries — whereas our previous website generated almost none. I highly recommend him and his team."



Hayate Matsuzaki
Unblock Tokyo - Global Manager

"Neocoder was responsible for developing the website of the social project "Sexta Jovem" and the fundraising portfolio. Theo was really attentive, acted with professionalism, and proactive to suggest options and solutions. The quality of the products delivered was over the expectations, that's why I truly recommend Theo!"



Shinichiro Yoshida
CEO at VCG

"Our company in Japan needed international visibility. Neocoder has helped us expand and reach customers overseas, for our physical and digital products."

CASE STUDY



FLOKI.COM

Partnership Time

3 Years

Applied solutions

- Public Relations
- Community Management
- Paid Media
- Organic Media
- Strategic Planning
- Influencer Marketing
- Website Development
- Graphic Design

Floki Data with Neocoder



International Telegram

40k Active Members



Holders

+400k



International Twitter

360k Members



Growth in LATAM

25x



ATH

Over \$3.6B in market cap

Tokenfi Data with Neocoder



TOKENFI

Applied solutions

- Public Relations
- Community Management
- Paid Media
- Organic Media
- Strategic Planning
- Influencer Marketing
- Website Development
- Graphic Design



Transaction volume (1 hour on chain)

\$6M



Market Cap (first 15 days)

\$34M



Valuation (first 15 days)

+ 6,000%



Average transaction volume (daily)

\$12M

CASE STUDY



EMERALD

Partnership Time

March/24
to Date

Applied solutions

- Strategic Planning
- Digital Structure
- Public Relations
- Influencer Marketing
- Organic Media
- Community Management

Community Management (24/7)

The community was built from scratch, and in 6 months these were our achievements:



International Telegram

4k+ Members



International Twitter

11k+ Followers

We created a highly active community in just 4 months: 10% engagement rate (Twitter) / 500k monthly messages (Telegram)

CASE STUDY



CRYPTO AUTOS

Partnership Time

April/24 to
July/24

Applied solutions

- Strategic Planning
- Digital Structure
- Public Relations
- Influencer Marketing
- Organic Media
- Community Management



International Telegram

32k+ Members



International Twitter

130k+ Followers

Our achievements in 3 months:

- 10x Followers Growth (Twitter)
- 30x Community Growth (Telegram)

YOU CAN HAVE THE SAME OR GREATER SUCCESS THAN OUR PREVIOUS CLIENTS

Let's understand **your dreams and challenges** to
create the perfect expansion for you.



t.me/theorestivo